**Requirements Analysis & Elicitation Phase Deliverables**

1. **Business Requirements Document (BRD)**  
   A comprehensive document outlining the **core business needs** and **expected outcomes** of the CIPOG-SSA project.
   * **Contents**: Problem statement, project scope, business goals, prioritized features, high-level workflows.
   * **Success Criteria**: Defined KPIs for capacity building, user adoption metrics, training reach, governance improvement indicators.
   * **Use**: Forms the basis for validating solution alignment with stakeholder goals before design and implementation.